

1 Nada Smith

2 Q. My question is, just generally how
3 many times have you ever seen Mr. Tuhin?

4 A. Overall?

5 Q. Yes.

6 A. Probably three or four times,
7 counting the protest -- four times, yes.

8 Q. So you saw him at both protests?

9 A. Yes.

10 Q. So you saw him two times before
11 the protests; does that sound about right?

12 A. No. One -- I'm sorry, I saw him
13 more than four times. He came in twice before
14 the protest. Twice during the protest. And
15 once again after the protest.

16 Q. What do you remember about the
17 first time you had seen him?

18 A. He came in, said that he didn't
19 want the vehicle anymore, that it was too much
20 for him and he can't afford it and
21 everything -- that was a month after he
22 purchased the vehicle though, so the car was
23 already registered, the loan was in his name,
24 he made payments and everything -- saying that
25 he couldn't afford it and he wanted to return

1 Nada Smith

2 it.

3 Q. Did he tell you why the payments
4 were so high?

5 A. No.

6 Q. Did he accuse New York Motor Group
7 of doing something wrong?

8 A. He said that we gave him paperwork
9 that was blank to sign -- which was never true,
10 because I saw, after everything, I saw the bill
11 of sale and I saw the contract and his
12 signature is next to everything. So for him to
13 say that it wasn't there -- to line up to sign,
14 it just wouldn't line up.

15 Q. What do you mean by "it wouldn't
16 line up"?

17 A. It wouldn't line up to where he
18 would sign right next to each charge and each
19 thing that he should have been aware of.

20 Q. You mean, where his initials were?

21 A. Yes.

22 Q. Is that what you mean?

23 A. Yes.

24 Q. So he was saying he signed
25 documents that were blank?

1 Nada Smith

2 A. Yes.

3 Q. Are you saying it's physically
4 impossible for him to sign a blank document and
5 then for those numbers to be filled in later?

6 A. Yeah, because the customer fills
7 out -- doesn't fill out blank paperwork.

8 Q. But how do you know that that
9 didn't happen in his case?

10 A. Because I know for a fact, because
11 the way it's lined up on the bill of sale. If
12 he would have signed it blank, it wouldn't have
13 lined up the way it does.

14 MR. KESHAVARZ: Do you have the
15 bill?

16 MR. SIMON: I just got some stuff
17 from Palisades.

18 MR. KESHAVARZ: May I see that?
19 You can pass me the whole file.

20 MR. SIMON: This is what you want.

21 MR. KESHAVARZ: Mr. Simon, you can
22 just pass me the whole file, please.

23 Thank you, sir.

24 Q. I'm showing you what has been
25 marked from the deposition of Mr. Tuhin as

1 Nada Smith

2 Defendant's Exhibit C, from the deposition of
3 October 27, 2014. There is a signature under
4 "New York Motor Group." Do you know whose
5 signature that is?

6 A. Julio's.

7 Q. You recognize the signature?

8 A. Yes.

9 Q. During Mr. Lane's testimony, there
10 was an issue about two different types of
11 signature allegedly by Mr. Estrada. Do you
12 remember that?

13 A. Mm-hmm.

14 MR. SIMON: You mean, Mr. Lane's
15 questioning.

16 Q. Mr. Lane's questioning.

17 A. Yes.

18 Q. So are you absolutely certainly
19 that is Mr. Estrada's signature?

20 A. Yes.

21 Q. Did Mr. Tuhin say which papers
22 that he signed that he claimed were blank?

23 A. He said all of them.

24 Q. He said all of them?

25 A. Mm-hmm.

1 Nada Smith

2 Q. So that would be including

3 Exhibit C; right?

4 A. Yes.

5 Q. And Exhibit C is the retail
6 installment sales contract for his vehicle;
7 right?

8 A. Yes.

9 MR. SIMON: Note my objection to
10 the form of the question, and your
11 description.

12 Q. Document Exhibit C has the staff
13 of M&T Bank in the upper left-hand side. The
14 upper right-hand side it says, "Retail
15 Installment Contract, parentheses, Motor
16 Vehicle, dash, NY."

17 MR. SIMON: You called it that,
18 retail installment contract. You just
19 called it the retail installment sales
20 contract.

21 MR. KESHAVARZ: Okay.

22 Q. Looking at Exhibit C, why is it
23 not possible that Mr. Tuhin could have signed a
24 blank document that was Exhibit C?

25 A. None of our clients sign blank

1 Nada Smith

2 any --

3 A. No.

4 Q. Wait until the question is done.

5 The question is: Have you ever
6 seen, at any point when you worked at New York
7 Motor Group, a consumer sign any of the sales
8 or financing agreements for the purchase of a
9 vehicle from New York Motor Group?

10 A. Yes.

11 Q. How often have you done that?

12 A. I've seen a few times.

13 Q. Not regularly? Just a few times?

14 A. A few. Yeah, a few times.

15 Q. How often would you say?

16 A. I don't remember, but I did see a
17 few times.

18 Q. And those few times, did you
19 notice if the papers were blank?

20 A. They were all full.

21 Q. Do you know from your own
22 observation whether other consumers could have
23 signed sales and financing papers at New York
24 Motor Group that were in fact blank?

25 A. No, that never happened. They

1 Nada Smith

2 documents.

3 Q. How do you know that?

4 A. Because it just doesn't happen.

5 Q. How do you know that?

6 A. Because I know for a fact, because
7 I would get the paperwork right after the
8 client signs it.

9 Q. So you would see the consumer
10 signing the paperwork?

11 A. No, but I know for a fact that
12 there is no way that any of our clients signed
13 blank documents.

14 Q. Did you regularly see consumers
15 sign sales contracts?

16 A. No, because they were always in
17 the finance office and I wasn't in the finance
18 office.

19 Q. Have you ever seen a consumer sign
20 any of the paperwork for purchase?

21 A. For?

22 Q. Purchase of a vehicle from New
23 York Motor Group.

24 A. No.

25 Q. You've never seen a consumer sign

1 Nada Smith

2 never signed anything that was blank.

3 Q. How do you know that if you've
4 only seen a few consumers sign papers?

5 A. Because no consumer would sign a
6 blank piece of paper. Especially for contracts
7 and everything like that. They just wouldn't.
8 They would say, "I'll come back when the
9 printer or whatever is working" -- if the
10 person says it's, you know, broken or anything,
11 if Julio states anything. Because customers
12 just wouldn't sign anything blank.

13 Q. You just assume they wouldn't?

14 A. I know they wouldn't. Because I
15 remember one time we told the client to come
16 back, because the printer wasn't working
17 actually.

18 Q. When was that?

19 A. I don't remember when it was, but
20 I remembered it happened.

21 Q. When Mr. Estrada worked there?

22 A. Yes.

23 Q. You might have been asked this
24 before I came in earlier today. Did
25 Mr. Estrada work there the entire time you

1 Nada Smith

2 worked there?

3 A. No. The first few months that I
4 was there, there was another finance manager.
5 His name is Angel Santiago.

6 Q. When did you start working there?

7 A. October of 2012.

8 Q. When did you cease working there?

9 A. I'm sorry?

10 Q. When did you cease working at New
11 York Motor Group?

12 A. When did I what?

13 Q. Cease working there.

14 A. "Cease"?

15 Q. Stop.

16 A. Oh, sorry. December 2013.

17 Q. Were any of the other complaints
18 you have ever heard from any consumer about New
19 York Motor Group -- other than Mr. Tuhin --
20 that he signed papers at the dealership that
21 were in fact blank?

22 A. I think one or -- one other person
23 said that; that they signed the paperwork
24 blank.

25 Q. Did you have any reason to believe

1 Nada Smith

2 that wasn't true?

3 A. That he signed -- no, like I said,
4 no client signed blank paperwork.

5 Q. When was that complaint that a
6 consumer said that he signed blank paperwork?

7 A. It was before Tuhin. I don't
8 remember exactly when.

9 Q. Six months before?

10 A. Probably, yeah.

11 Q. This contract with Mr. Tuhin,
12 Exhibit C, is dated June 21, 2013?

13 A. Mm-hmm.

14 Q. So do you think that would have
15 been going back to sometime in 2012 --

16 A. No, not in 2012.

17 Q. You have to wait until I finish
18 the question. Do you believe that it was in
19 January or February of 2013 that another
20 consumer to your knowledge made a complaint
21 that New York Motor Group had him sign blank
22 paperwork?

23 A. I don't remember exactly when, but
24 it was in the time frame of January to June.

25 Q. Of 2013?

1 Nada Smith

2 A. Yes. Closer to June. I don't
3 remember exactly what month, but it was closer
4 to June -- probably May.

5 Q. Do you remember that person's
6 name?

7 A. No.

8 Q. Do you remember what type of
9 vehicle that person was purchasing?

10 A. No.

11 Q. Do you know what happened to that
12 complaint?

13 A. Yes.

14 Q. What happened to that complaint?

15 A. It was resolved.

16 Q. In what way?

17 A. I just, I never saw the person
18 again. I never saw the client again and he
19 never called back or anything. Julio handled
20 the issue.

21 Q. Did Mr. Estrada tell you that the
22 issue was resolved?

23 A. Yes.

24 Q. Did he say how?

25 A. No.

1 Nada Smith

2 Q. Did your father ever tell you that
3 the issue was resolved?

4 A. No.

5 Q. Did your father know about the
6 allegation -- other than Mr. Tuhin -- that a
7 consumer was signing blank paperwork at New
8 York Motor Group?

9 A. No, because we didn't have any
10 clients sign blank paperwork, so it was false.

11 Q. I'm just wondering about that one,
12 the complaint prior to --

13 A. That one customer?

14 Q. Yes. Let me just make sure that
15 the record is clear.

16 The customer prior to Mr. Tuhin
17 that alleged that he signed blank paperwork;
18 that allegation was somewhere between January
19 and June of 2013? Correct?

20 A. Yes.

21 Q. Was your father, if you know, told
22 about that complaint?

23 A. I don't remember.

24 Q. You're not sure either way?

25 A. Yeah.

1 Nada Smith

2 Q. Okay, all right. You talked
3 before about lines not matching up. So
4 physically, in terms of the printout that is
5 Exhibit C -- just physically speaking -- can
6 you think of any reason why in fact Mr. Tuhin
7 could not have signed a blank document that's
8 Exhibit C?

9 A. Well, I mean he has to know his
10 payments before he signs. So that's a reason
11 why he wouldn't sign it blank.

12 Q. Okay. But there's no physical
13 thing about the printout or the line-up of the
14 information that would physically prevent them
15 from having a signed contract that is blank?

16 A. No.

17 Q. So let's look at Exhibit B. This
18 was marked in Mr. Tuhin's deposition as
19 Defendant's Exhibit B. The exhibit sticker is
20 dated October 27, 2014. Is there any reason to
21 think that Mr. Tuhin could not have signed
22 Defendant's Exhibit letter B in a blank form?

23 A. Yes.

24 Q. Why?

25 A. Because his signatures have to

1 Nada Smith

2 match every single, I guess, fee that he's
3 charged with.

4 Q. Yes?

5 A. So in order to have him sign --
6 because we never know -- when it prints, we
7 never know what numbers are going to go where,
8 or how it's going to print out or how it's
9 going to line up. So when it prints, it prints
10 how it prints out, and we have them sign right
11 next to the charge.

12 Q. Who is the person that generally
13 prints out the forms like Defendant's Exhibit B
14 and Defendant's Exhibit C?

15 A. Julio.

16 Q. Estrada?

17 A. Yes.

18 Q. So he would be the person who
19 would know how to line up the text of the
20 printouts onto the forms; right?

21 A. With every printout, I think this
22 is -- every deal has different numbers and
23 everything, so it's not always going to be on
24 the same line.

25 Q. Do you know from your own

1 Nada Smith

2 knowledge if Mr. Estrada has the ability to
3 know -- when he prints out a document like
4 Exhibit C -- where the printout is going to go
5 on the form? Do you know from your own
6 knowledge one way or the other?

7 A. No. I know that he knows how to
8 print out all the forms, but there's no telling
9 where the numbers are going to show.

10 Q. But you don't know that from your
11 own knowledge, or do you? Do you know if
12 Mr. Estrada knows how to print out a form, so
13 that when he prints it out he knows where the
14 typed text will be?

15 A. I don't know.

16 Q. Is there any other reason why you
17 think Mr. Tuhin could not have signed blank
18 paperwork at New York Motor Group, other than
19 what we have already discussed?

20 A. I actually remember Tuhin, because
21 it was M&T Bank, and it was funded the next
22 day. So there is no possible way that it could
23 have been signed blank if it was funded the
24 next day then and there. It just takes too
25 much time to fill it out. If it was blank, I

1 Nada Smith

2 don't know.

3 Q. I'm not sure I follow you.

4 A. Tuhin's was funded the next day.

5 And you asked me if -- I'm sorry, I'm lost now.

6 Q. Let's take it one step at a time.

7 You said Mr. Tuhin's contract was funded the
8 next day?

9 A. Yes.

10 Q. What do you mean?

11 A. That means the loan was, it was in
12 his name the next day.

13 Q. Do you remember Mr. Tuhin being at
14 the dealership the day he signed the paperwork?

15 A. Yes. Because it was a very old
16 vehicle on our lot. Like, it was there for a
17 long time -- the vehicle.

18 Q. So you remember him going to the
19 dealership when he first signed the papers?

20 A. Coming in, yes.

21 Q. Did he talk to anyone?

22 A. No. I mean he spoke to the
23 salesperson and everything like that. I said
24 hi to him when I saw him and everything. But
25 one-on-one conversation the first day, no.

1 Nada Smith

2 Q. What do you remember about the
3 first day that Mr. Tuhin was there?

7 Q. Did you see him sign the
8 paperwork?

10 MR. SIMON: Note my objection to
11 the form. What paperwork are we
12 referencing?

13 MR. LANE: Co-counsel are handing
14 me their super secret questions and
15 distracting me.

16 MR. SIMON: I just objected to the
17 form of the question as to what
18 paperwork. There's a lot of different
19 types of paperwork.

20 Q. The first time Mr. Tuhin goes to
21 the dealership and he signs paperwork, do you
22 see him signing any of the paperwork?

23 A. I think I do, because I know for a
24 fact he didn't sign it blank.

25 Q. How do you know that?

1 Nada Smith

2 A. Because I think I remember seeing
3 him sign the paperwork. He came in so many
4 times that it's just like, you know, that's why
5 I remember him so well, because he came in a
6 few times. I think I did see him sign it,
7 because I had to go into the office to grab
8 something -- I don't remember what I was
9 getting, but I had to step into the office to
10 get something, and he was even telling how
11 excited he was about it.

12 Q. What do you remember him saying?

13 A. Because I asked him. I was like,
14 "Do you like the vehicle?" And he said, "Yes,
15 I love it. It drives so nice" and this and
16 that. And "I'm getting a good deal."

17 Q. Do you remember him saying
18 anything else?

19 A. The day that he purchased it, no.

20 Q. You handled the deal files?

21 A. Yes.

22 Q. What does that mean in Mr. Tuhin's
23 case? What documents do you handle that you
24 remember, sitting here today?

25 A. His DMV paperwork, to send it to

1 Nada Smith

2 be registered. And I think it was one of the
3 things that the deal needed to be funded that I
4 had to fax over to the bank. I'm not sure
5 honestly, I'm sorry.

6 Q. For Mr. Tuhin?

7 A. Yes. But I did do his DMV
8 paperwork, like his MV-82 and stuff like that.

9 Q. What is an MV-82?

10 A. That's for registration. And an
11 MV-50 is for a title, assignment for a title.

12 Q. Did you see a retail installment
13 contract for Mr. Tuhin?

14 A. Yes.

15 Q. You saw him physically sign the
16 paper?

17 A. I saw him sign papers, and they
18 weren't blank.

19 Q. So you looked at the documents
20 that he was signing?

21 A. I glanced over, yes.

22 Q. Which documents do you remember
23 him signing?

24 A. I don't remember. But I know that
25 all of them were full.

1 Nada Smith

2 Q. Did you see him sign a retail
3 installment contract?

4 A. I don't remember what he signed
5 exactly, but I know the paperwork that he was
6 signing was complete.

7 Q. What paperwork did you see him
8 signing that you believe was complete?

9 A. I had just went into the office
10 for just a few seconds, so I saw him in there
11 signing paperwork. I didn't really see exactly
12 what he was signing.

13 Q. So sitting here today, from your
14 best memory, from what you actually saw with
15 your own eyes that day, do you remember what
16 you saw him sign?

17 A. No.

18 Q. So sitting here today, your
19 testimony -- and I know it's been a while, so
20 I'm just asking you -- sitting here today, can
21 you testify one way or the other whether the
22 paperwork he signed included a blank retail
23 installment contract?

24 A. I'm sorry? Can I testify that he
25 did or didn't sign it blank?